INVITATION

OFFSHORE WIND TRADE MISSION
TAIWAN 16 TO 19 NOVEMBER 2015

Join now and be part of the trade mission that will position Denmark as a partner of choice for the Taiwanese wind energy sector.

WHY TAIWAN?
The targets are set to reach an installed offshore wind energy capacity of 15MW by 2015, 320 MW by 2020, 1.5 GW by 2025, and 3 GW by 2030. To meet these goals, the Taiwan Renewable Energy Development Act put forward a comprehensive renewable energy policy framework, and institutionalised a number of policies and instruments for Taiwan’s offshore wind development, including the establishment of a 20-year Feed-in Tariff, zonal development, the “Thousand Wind Turbine Project”, and the “Offshore Demonstration Incentive Programme.

However, with no indigenous value chain in offshore wind, Taiwan needs to cooperate with foreign firms that can provide products and solutions for the entire span of the offshore wind farms; from turbine supply, construction and installation to maintenance and optimisation. Insurance and re-insurance, financing and investment, and health and safety training also offer great growth prospects.

Currently, Taiwan’s market for offshore wind power is dominated by the UK with countries such as Germany, the Netherlands and France trying to enter the market. Therefore, now is the time for Denmark to act!

Join the trade mission to Taiwan this fall, and get the opportunity to take part in this Danish offshore wind alliance offering a joint Danish solution to the offshore wind sector in Taiwan.

The trade mission is organised by Confederation of Danish Industry, State of Green, Danish Wind Industry Association, Offshoreenergy.dk, and The Trade Council of Denmark, Taipei Office.

BENEFITS OF PARTICIPATION:
During your visit, you will have the opportunity to:

- Meet the three main Taiwanese offshore wind developers during a roadshow.
- Participate in a business and matchmaking seminar in Taipei to meet with key industry players in Taiwan.
- Attend a high-level closed-door workshop with Taiwan Bureau of Energy and Taiwan Ministry of Economic Affairs to provide consultancy services that address the challenges Taiwan face.
- Visit Taichung Harbour - the harbour planned for offshore wind, onshore wind assembly and quay area - and present your expert knowledge to the project owners.

WHO SHOULD ATTEND?
Danish companies operating within the offshore wind energy sector: From research, planning and installation to operation, maintenance and optimisation of offshore wind turbines, including companies within:

- Development Services
- Planning & Design Consultancies
- Transport & Installation
- Operation & Maintenance
**TENTATIVE PROGRAMME**

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**PRICE: DKK 14,600 excl. VAT**
The price covers participation of two company representatives. A third representative can join for an additional cost of DKK 2,500 excl. VAT.

**HOTEL AND TRAVEL INFORMATION**
The price does not include airfare and hotel accommodation. Please contact our travel agency, BCD Travel: Ms. Susanna Vasquez or Ms. Annette Paludan for further assistance regarding travel arrangements, email: delegation@bcdtravel.dk, Tel: +45 3915 4660. Local transportation between commercial activities in Taiwan is included in the price.

**REGISTRATION**
Please complete the form on page 3 and return it by email to international@di.dk. Deadline for binding registration is 14 September 2015. Upon registration, you will receive a confirmation of your participation.

**INCREASE YOUR ONLINE VISIBILITY IN TAIWAN FREE OF CHARGE**
We recommend that your organization is visible on the Chinese version of www.stateofgreen.com, which serves as a gateway to the Danish solutions and competencies within energy, climate adaptation and environment. For more information, please contact chinese@stateofgreen.com or read more on www.stateofgreen.com/join

**CONTACT FOR FURTHER INFORMATION**
Confederation of Danish Industry:
Thea Hammerskov, Market Advisor, teh@di.dk, +45 3377 3637

The Trade Council of Denmark, Taipei:
Marina Hsu, Senior Commercial Advisor, marhsu@um.dk

State of Green:
Hanne Roulund, Senior Project Manager, har@stateofgreen.com, +45 2328 5491

Danish Wind Industry Association:
Susanne Oddgaard, Offshore Wind Branding Manager, sod@windpower.org, +45 3373 0338
OFFSHORE WIND TRADE MISSION
TAIWAN 16 TO 19 NOVEMBER 2015

BINDING REGISTRATION

I hereby register for participation in the event as described in the Invitation:

☐ DKK 14,600 excl. VAT (based on a minimum of six participating companies)

If the number of participating companies changes, we reserve the right to offer you participation at a different price. Should this result in a higher price than quoted, you have the right to cancel your participation. The price is contingent on subsidies from the Danish Trade Council.

Company:  

Address (invoice):  

Contact person (invoice):  

Postal Code:  City:  

Telephone:  

Participant:  Title:  

Telephone (direct):  E-mail:  

Date & Signature:  

Please return the completed registration form to Charlotte Blomqvist, DI no later than 14 September 2015 to international@di.dk.

Registration conditions are in accordance with DI’s terms of participation in Export Promotion Events (following page).
General Conditions for Participation in Export Promotion Events
under the Auspices of the Confederation of Danish Industry (DI)

1. Basis of the agreement/contract
The contractual basis for participation in a collective export promotion event under the auspices of DI is comprised by: 1) a binding registration form filled in and signed by a duly authorized representative of the company, and 2) these present general conditions for participation.

2. Conditions for participation
The extent and conditions of participation as well as the services to be provided by DI are laid out in the presentation material sent, which includes a description of the practical implementation of the export promotion event. By signing the binding registration form, participating companies give their approval of the presentation material sent and of the prices, conditions and provisions described therein.

DI is under obligation to supply the services described in the presentation material. The participating companies are obligated to comply with the conditions for planning and implementing the export promotion event described in the material, including meeting the deadlines given for sending in material etc. to DI.

DI provision of services is conditional on not being delayed or prevented by force majeure, including but not limited to war, lockout, strikes, civil commotion, natural disasters or other circumstances beyond the control of DI. If an export promotion event is cancelled due to any above mentioned circumstances, the companies registered are under an obligation to pay their share of costs already defrayed during preparation, insofar as these costs cannot be covered by co-financing via export promotion funds.

3. Financial conditions
By returning the binding registration form, the company commits itself to paying the cost indicated for participating in the export promotion event. DI’s cost calculations (see material sent) are based on a minimum number of participants. Should this minimum number of participants not register, DI reserves the right to cancel the event or send out revised material containing new prices, which will form the basis for the possible implementation of the promotion with a reduced number of participants. DI reserve the right to adjust the prices given to follow changes in exchange rates, in the event of increases in rental for the premises, and in the event of higher prices due to common decisions about changing and expanding the event relative to the original material sent out.

4. Invoicing
Unless otherwise agreed, invoices will be issued as follows: 1) 100% on account with binding registration, 2) final invoice when the event is over and after all costs, such as any extra services agreed upon, are included. In the event that DI’s terms of payment are not met, DI reserve the right to consider the agreement repudiated in accordance with section 6.

5. Co-financing
In the event that co-financing can be expected via general export promotion funds, participating companies are obligated to provide the necessary documentation and other information relevant to co-financing of the export promotion event.

6. Cancelling the agreement
Registering for an export promotion event is binding once the registration form has been filled in and sent to DI. Thus DI has a claim on the price agreed regardless of whether the company subsequently cancels or reduces its participation.

7. Transport and insurance
Participating companies are requested to buy their own necessary insurance for their own employees and own goods, exhibition and information materials, covering damage incurred in transit or during the event.

8. Venue
In the event of any dispute or controversy between the parties regarding the interpretation or construction of the conditions for participation or an alleged breach of contract by either party to this agreement, such dispute or controversy shall be settled by arbitration.

Copenhagen, January 2014